

EXHIBIT D
DIRECT COSTS/GENERAL CONDITIONS WORK COSTS MATRIX

| | | Construction costs/Paid by Owner | | | |
|--|---|----------------------------------|-------------------------------|--------------------------------------|---------------------------|
| | Description | Direct Cost of the Work | General Conditions Work Costs | Contractor's O/H Part of CM/GC's Fee | Misc. Costs Paid by Owner |
| Costs Related to CM Staffing & Job Office | | | | | |
| 1 | Project Superintendent | | X | | |
| 2 | Area Superintendents | | X | | |
| 3 | Project Executive (for project specific time only) | | X* | | |
| 4 | Senior Project Manager (for project specific time only) | | X | | |
| 5 | Project Manager | | X | | |
| 6 | Project Engineers | | X | | |
| 7 | Field Engineers | | X** | | |
| 8 | Project Admin | | X* ** | | |
| 9 | Scheduler (for project specific time only) | | X | | |
| 10 | MEP Coordinator (for project specific time only) | | X | | |
| 11 | LEED Coordinator (for project specific time only) | | X | | |
| 12 | Safety Coordinator (for project specific time only) | | X | | |
| 13 | Detailer | X | | | |
| 14 | Accounting/Data Processing | | | X | |
| 15 | Payroll Accountant | | | X | |
| 16 | Surveying | X | | | |
| 17 | Benefits - included in hourly rates | | X | | |
| 18 | Vacation Time - included in hourly rates | | X | | |
| 19 | Travel, Hotel, Meals, etc. (in accordance with Agreement for product verification only) | | X | | |
| 20 | Sick Leave - included in hourly rates | | X | | |
| 21 | Bonuses | | | X | |
| 22 | Jobsite Office material costs and expendables | | X | | |
| 23 | Warranty | | | X | |
| 24 | Corrective/Non-conforming repair | | | X | |
| 25 | Corrective work not due to contractor default | | | X | |
| 26 | PM auto rental | | X | | |
| 27 | PM auto fuel for on-site job-related errands only - not travel from home | | X | | |
| 28 | Project Superintendent truck rental | | X | | |
| 29 | Project Superintendent truck fuel for on-site job-related errands only - not travel from home | | X | | |
| 30 | Office Trailer Rental | | X | | |
| 31 | Office Furniture/Equipment | | X* | | |
| 32 | Blueprints for sub bidding - Allowance | | X* | | |
| 33 | Blueprints for day-to-day job operations | | X | | |
| 34 | Postage/FedEx | | X | | |
| 35 | Project Photos | | X | | |
| 36 | Personal Computers/software | | | X | |
| 37 | General Contractor Bond | X | | | |
| 38 | Subcontractor Bonds | X* | | | |

*May be subject to negotiation

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| 39 | Insurance GL, Worker's Comp, Auto (in accordance with OSU contract only) | | | X | |
| 40 | Insurance All Risk | X | | | |
| 41 | Soils report | | | | X |
| 42 | Testing and Inspections | | | | X |
| 43 | Facility training | X | | | |
| 44 | Building Permits/Fees | | | | X |
| 45 | Development Permits/fees | | | | X |
| 46 | Estimating | | | X | |
| 47 | Value engineering | | | X | |
| 48 | Corporate accounting | | | X | |
| 49 | Corporate safety officer | | | X | |
| 50 | Main office administration | | | X | |
| 51 | Corporate IT director | | | X | |
| 52 | Legal | | | X | |
| 53 | Main office payroll costs | | | X | |
| 54 | Main office fringe/bonus costs | | | X | |
| 55 | | | | | |
| 56 | | | | | |
| | Construction Wages for trade labor | X* | | | |
| | Labor Burden for trade labor | X* | | | |
| 57 | Subcontracts | X | | | |
| 58 | Material & Equipment related to craft labor & site logistics | X | | | |
| 59 | Rental-Contractor Owned equip (less than \$2000 will be purchased) | X* | | | |
| 60 | Small Tools (less than \$2000 will be purchased) | | X* | | |
| 61 | Flatbed truck rental/operation | | X | | |
| 62 | Flatbed truck fuel | | X | | |
| 63 | Water truck | | X | | |
| 64 | Air Compressor | | X | | |
| 65 | Water pumping equipment | | X | | |
| 66 | Other dewatering equipment | | X | | |
| 67 | Equipment rental -third party | X | | | |
| 68 | Storage Trailer rental | | X | | |
| 69 | Temporary Toilets | | X | | |
| 70 | Project Signage | | X | | |
| 71 | Temporary Fencing | | X | | |
| 72 | Barricades | | X | | |
| 73 | Temporary Enclosures | | X | | |
| 74 | Temporary Stairs | | X | | |
| 75 | Opening Protection | | X | | |
| 76 | Safety railing and nets | | X | | |
| 77 | Drinking water (NOT coffee) and supplies (cups) | | X | | |
| | Safety equipment for CMGC personnel. Generic only - not logo materials. | | | | |
| 78 | Subs provide own in COW. | X | X | | |
| 79 | First Aid supplies for CMGC personnel. Subs provide own in COW. | X | X | | |
| 80 | Security | | X* | | |

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| 81 | Weather protection | | X | | |
| 82 | Mobilization/Demobilization | | X | | |
| 83 | Craft Parking | | | X | |
| 84 | Craft Shuttles | | | | |
| 85 | Telephone and Data line Installation | | X | | |
| 86 | Telephone Bills (On-site hard line phone service - if cell phones max \$50/mo reimbursement in alignment with OSU staff costs) | | X | | |
| 87 | Temp utilities hookup | | X | | |
| 88 | Temp utility bills | | | | X |
| 89 | Periodic Cleanup | X | | | |
| 90 | Final cleanup | X | | | |
| 91 | Dump permits/fees | X | | | |
| 92 | Trash removal/Hauling | X | | | |
| 93 | Flagging/Traffic control | X | | | |
| 94 | Dust Control | X | | | |
| 95 | Trash chute | X | | | |
| 96 | Trade permits | | | | X |
| 97 | Manlift Materials and Rental | X | | | |
| 98 | Manlift Erect/Dismantle | X | | | |
| 99 | Manlift operator | X | | | |
| 100 | Crane rental | X | | | |
| 101 | Crane operator & bellman | X | | | |
| 102 | Crane Erect/Dismantle/Jump | X | | | |
| 103 | Crane Service agreement costs | X | | | |
| 104 | Temp elevator operator | X | | | |
| 105 | Temp elevator agreement | X | | | |
| 106 | Forklift rental | X | | | |
| 107 | Forklift operator | X | | | |
| 108 | Equipment Fuel | X | | | |
| | | | | | |
| | | | | | |
| | | *Subject to Negotiation | | | |
| | | ** Field Engineer = install, adjust, and/or trouble-shoot equipment | | | |
| | | *** - Project Admin = on-site office manager, payroll, clerical services | | | |