

REQUEST FOR PROPOSALS

RFP # 2023-10

CEET BOARDROOM - VIDEO, SOUND, AND LIGHTING CONSULTATION

ISSUE DATE: September 25, 2023

CLOSING DATE: October 17, 2023

CLOSING TIME: 1:00 P.M., Pacific Time (PT)

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OREGON INSTITUTE OF TECHNOLOGY REQUEST FOR PROPOSALS

RFP #2023-10 CEET BOARDROOM - VIDEO, SOUND, AND LIGHTING CONSULTATION

SECTION I - INFORMATION REGARDING PROPOSAL

INTRODUCTION

The Oregon Institute of Technology ("Oregon Tech") is seeking proposals to select a contractor to provide the following: review, design, installation, and (re)configuration of video, sound, and lighting equipment for the boardroom located in the Center for Excellence in Engineering and Technology (CEET 248) on Oregon Tech's Klamath Falls, Oregon campus.

IMPORTANT NOTICE

It will be the responsibility of potential proposers to refer daily to the Public University Procurement Website (https://www2.wou.edu/nora/orpu.bid.home) to check for any available addenda, response to clarifying questions, cancellations or other information pertaining to this Request for Proposals ("RFP").

Mandatory Pre-Proposal Conference & Tour: October 9, 2023, 1:00 PM - 2:00 P.M. PT

The mandatory pre-proposal conference and tour will begin in the boardroom located in CEET (CEET 248) at 3201 Campus Drive, Klamath Falls, Oregon. The meeting is intended to clarify the requested information and provide an opportunity for questions and answers. There will be additional site data available for review and a site tour. There will be no other site tour opportunities for Proposers and their team members.

Attendance and sign-in is required in order to be eligible to submit a proposal.

Please RSVP to <u>Thom.Darrah@oit.edu</u> if you plan to attend the Mandatory Pre-Proposal Conference & Tour, so Oregon Tech may arrange logistics and information packages.

GENERAL INFORMATION

Issuing Offices: (1) The Facilities Management Services – Capital Planning and (2) Information Technology Services (ITS) Departments of Oregon Tech are the Issuing Offices and the sole point of contacts for clarifications regarding technical specifications in this RFP. The Oregon Tech Procurement and Contract Services Office is the sole point of contact regarding the RFP process. All correspondence pertaining to these two matters should be appropriately addressed to the contact persons below:

Content and Technical Specifications

For Lighting Questions:

Thom Darrah, Director of Facilities Management Services – Capital Planning

Telephone: (541) 885-1661 Email: <u>Thom.Darrah@oit.edu</u> For Video and Sound Questions: Tony Richey, Chief Technology Officer

Telephone: (541) 885-1718 Email: <u>Tony.Richey@oit.edu</u>

RFP Process Questions:

Vivian Chen, J.D., Director of Procurement, Contracts, and Risk

Telephone: (503) 821-1266 Email: Vivian.Chen@oit.edu

SCHEDULE OF EVENTS

The timing and sequence of events resulting from this RFP will be ultimately determined by Oregon Tech. The following schedule is illustrative of optimal timing goals:

RFP Issue Date	. September 25, 2023
Mandatory Pre-Proposal Conference & Tour	October 9, 2023 (1:00 P.M., PT)
Deadline for Protest of Specifications	October 12, 2023 (5:00 P.M., PT)
All Clarifying Questions Due	October 12, 2023 (5:00 P.M., PT)
Notice of Interest Deadline	October 13, 2023 (5:00 P.M., PT)
Closing Date (Proposals Due)	October 17, 2023 (1:00 P.M., PT)
Finalist Presentations (if required)	Week of October 23, 2023
Deadline for Protest of Award	Seven (7) calendar days after date on Notice of Award letter
Anticipated Contract Begin Date	On or around November 1, 2023

GENERAL PROVISIONS

Oregon Tech reserves the right to reject any and all proposals received as a result of this RFP. Oregon Tech Policy Chapter 580-61 and 580-62 govern the procurement process for Oregon Tech.

- **1. Modification or Withdrawal of Proposal.** Any proposal may be modified or withdrawn at any time prior to the closing deadline, provided that a written request is received by the Procurement and Contract Services Office, prior to the Closing Date. The withdrawal of a proposal will not prejudice the right of a Proposer to submit a new proposal.
- **2. Notice of Interest.** The Notice of Interest (form attached below) should be submitted to the Procurement and Contract Services Office by 5:00 P.M., PT, on the date indicated in the Schedule of Events, via email. In the Notice of Interest, the Proposer must provide the name of the primary contact person, plus that person's current telephone number and email address for communication of information about the RFP. Proposers that complete and return the Notice of Interest will receive the same supplementary information. Submission of the Notice of Interest is not a mandatory requirement for Proposers to submit a proposal.

3. Requests for Clarification and Requests for Change: Proposers may submit questions regarding the specifications of the RFP. Questions must be received in writing on or before 5:00 P.M., PT, on the date indicated in the Schedule of Events, at the Procurement and Contract Services email address as listed in the Contact Information section of the RFP. Requests for changes must include the reason for the change and any proposed changes to the requirements.

The purpose of this requirement is to permit Oregon Tech to correct, prior to the opening of proposals, RFP terms or technical requirements that may be unlawful, improvident or which unjustifiably restrict competition.

Oregon Tech will consider all requested changes and, if appropriate, amend the RFP. Oregon Tech will provide reasonable notice of its decision to all Proposers that submit a Notice of Interest and on the Public University Procurement Website (https://www2.wou.edu/nora/orpu.bid.home).

No oral or written instructions or information concerning this RFP from Oregon Tech managers, employees or agents to prospective Proposers shall bind Oregon Tech unless included in an Addendum to the RFP.

- **4. Protests of the RFP/Specifications:** Protests must be in accordance with Oregon Tech Policy Section 580-061-0145. Protests of Specifications must be received in writing on or before 5:00 P.M., PT, on the date indicated in the Schedule of Events, or within seven (7) business days of issuance of any addendum, at the Procurement and Contract Services email address as listed in the Contact Information section of the RFP. Protests may not be faxed. Protests of the RFP specifications must include the reason for the protest and any proposed changes to the requirements.
- **5. Addenda**: If any part of this RFP is amended, addendum will be provided on the Public University Procurement Website (https://www2.wou.edu/nora/orpu.bid.home), with a copy to all parties who submit the Notice of Interest.
- **6. Post-Selection Review and Protest of Award**: Oregon Tech will name the apparent successful Proposer in a "Notice of Intent to Award" letter. Identification of the apparent successful Proposer is procedural only and creates no right in the named Proposer to award of the contract. Competing Proposers will be notified in writing of the selection of the apparent successful Proposer(s) and shall be given seven (7) calendar days from the date on the "Notice of Intent to Award" letter to review the file and evaluation report at the Procurement and Contract Services Office and file a written protest of award, pursuant to Oregon Tech Policy Section 580-061-0145. Any award protest must be in writing and must be delivered by email to the address for the Procurement and Contract Services Office as listed in the Contact Information section of the RFP.

Oregon Tech will consider any protests received and:

- (A) reject all protests and proceed with final evaluation of, and any allowed contract language negotiation with, the apparent successful Proposer and, pending the satisfactory outcome of this final evaluation and negotiation, enter into a contract with the named Proposer; OR
- (B) sustain a meritorious protest(s) and reject the apparent successful Proposer as nonresponsive, if such Proposer is unable to demonstrate that its proposal complied with all material requirements of the solicitation and Oregon public procurement law; thereafter, Oregon Tech may name a new apparent successful Proposer; OR

(C) reject all proposals and cancel the procurement.

The Oregon Tech Vice President for Finance and Administration or designee will timely respond to the protest after receipt. This decision shall be final.

- **7. Acceptance of Contractual Requirements**: Failure of the selected Proposer to execute a contract and deliver required insurance certificates within ten (10) calendar days after notification of an award may result in cancellation of the award. This time period may be extended at the sole discretion of Oregon Tech.

"This information constitutes a trade secret under ORS 192.501(2), and shall not be disclosed except in accordance with the Oregon Public Records Law, ORS Chapter 192."

The Oregon Public Records Law exempts from disclosure only bona fide trade secrets, and the exemption from disclosure applies only "unless the public interest requires disclosure in the particular instance." ORS 192.500(1). Therefore, non-disclosure of documents or any portion of a document submitted as part of a proposal may depend upon official or judicial determinations made pursuant to the Public Records Law.

- **9. Investigation of References**: Oregon Tech reserves the right to investigate all references in addition to those supplied references and investigate past performance of any Proposer with respect to its successful performance of similar services, its compliance with specifications and contractual obligations, its completion or delivery of a project on schedule, its lawful payment of subcontractors and workers and any other factor relevant to this RFP. Oregon Tech may postpone the award or the execution of the contract after the announcement of the apparent successful Proposer in order to complete its investigation.
- **10. RFP Proposal Preparation Costs and Other Costs**: Proposer costs of developing the proposal, cost of attendance at an interview (if requested by Oregon Tech) or any other costs are entirely the responsibility of the Proposer, and will not be reimbursed in any manner by Oregon Tech.
- 11. Clarification and Clarity: Oregon Tech reserves the right to seek clarification of each proposal, or to make an award without further discussion of proposals received. Therefore, it is important that each proposal be submitted initially in the most complete, clear and favorable manner possible.
- **12. Right to Reject Proposals**: Oregon Tech reserves the right to reject any or all proposals, if such rejection would be in the public interest, as determined by Oregon Tech.
- **13.** Cancellation: Oregon Tech reserves the right to cancel or postpone this RFP at any time or to award no contract.
- **14. Proposal Terms:** All proposals, including any price quotations, will be valid and firm through a period of sixty (60) calendar days following the Closing Date. Oregon Tech may require an extension of

this firm offer period. Proposers will be required to agree to the longer time frame in order to be further considered in the procurement process.

- **15. Oral Presentations:** At Oregon Tech's sole option, Proposers may be required to give an oral presentation of their proposal to Oregon Tech, a process which would provide an opportunity for the Proposer to clarify or elaborate on the proposal, but will in no material way change Proposer's original proposal. If the evaluating committee requests presentations, the Issuing Office will schedule the time and location for said presentation. Any costs of participating in such presentations will be borne solely by Proposer and will not be reimbursed by Oregon Tech. **Note:** Oral presentations are at the discretion of the evaluating committee and may not be conducted; therefore, **written proposals should be complete.**
- **16.** Usage: It is the intention of Oregon Tech to utilize the services of the successful Proposer(s) to provide services as outlined in the below Scope of Work.
- 17. Sample Contract: Submission of a proposal in response to this RFP indicates Proposer's willingness to enter a contract containing substantially the same terms listed in Exhibit A Oregon Tech Sample Contract, attached hereto and made a part hereof ("Sample Contract"). No action or response to the Sample Contract is required under this RFP. Any objections to the Sample Contract terms should be raised in accordance with Paragraphs 3 and 4 of the "General Provisions" of this RFP, pertaining to requests for clarification or change or protest of the RFP/specifications, and as otherwise provided for in this RFP.
- **18. Review for Responsiveness:** Upon receipt of all proposals, the Issuing Office or designee will determine the responsiveness of all proposals before submitting them to the evaluation committee. If a proposal is incomplete or non-responsive in significant part or in whole, it will be rejected and will not be submitted to the evaluation committee. Oregon Tech reserves the right to determine if an inadvertent error is solely clerical or is a minor informality which may be waived, and then to determine if an error is grounds for disqualifying a proposal. The Proposer's contact person identified on the proposal will be notified, identifying the reason(s) the proposal is non-responsive.
- 19. Rejections and Withdrawals. Oregon Tech reserves the right to reject any or all proposals or to withdraw any item from the award.
- **20. RFP Incorporated into Contract.** This RFP will become part of the Contract between Oregon Tech and the selected contractor(s). The contractor(s) will be bound to perform according to the terms of this RFP, their proposal(s), and the terms of Exhibit A.
- **21.** Communication Blackout Period. Except as called for in this RFP, Proposers may not communicate with members of the Evaluation Committee about the RFP until the apparent successful Proposer is selected, and all protests, if any, have been resolved.
- **22. Prohibition on Commissions.** Oregon Tech will contract directly with persons/entities capable of performing the requirements of this RFP. Contractors must be represented directly. Participation by brokers or commissioned agents will not be allowed during the proposal process.
- **23. Ownership of Proposals**. All proposals in response to this RFP are the sole property of Oregon Tech, and subject to the provisions of Oregon Revised Statutes, Chapter 192 (Oregon Public Records Law).
- **24.** Clerical Errors in Awards. Oregon Tech reserves the right to correct inaccurate awards resulting from its clerical errors.

- **25. Rejection of Qualified Proposals.** Proposals may be rejected in whole or in part if they attempt to limit or modify any of the terms, conditions or specifications of the RFP or the Oregon Tech Sample Contract.
- **26. Collusion.** By responding, the Proposer states that the proposal is not made in connection with any competing Proposer submitting a separate response to the RFP and is in all aspects fair and without collusion or fraud. Proposer also certifies that no officer, agent, or employee of Oregon Tech has a pecuniary interest in this proposal.
- **27. Evaluation Committee:** Proposals will be evaluated by a committee consisting of representatives from Oregon Tech. Oregon Tech reserves the right to modify the Evaluation Committee make-up in its sole discretion. The committee's recommendations will be forwarded to the Vice President for Finance and Administration, or designee, for final approval.
- **28.** Commencement of Work: The Proposer shall commence no work until all insurance requirements have been met, the Protest of Awards deadline has been passed, any protest have been decided, a contract has been fully executed, and a Notice to Proceed has been issued by Oregon Tech.
- **29. Use of Brand or Trade Names:** Any brand or trade names used by Oregon Tech in the specifications are for the purpose of describing and establishing the standard of quality, performance, and characteristics desired, and are not intended to limit or restrict competition. Proposers may submit proposals for substantially equivalent products to those designated unless this RFP provides that a specific brand is necessary because of compatibility or other requirements. All such brand substitutions shall be subject to approval by Oregon Tech.
- **30. Best and Final Offer:** Oregon Tech may request best and final offers from those Proposers determined by Oregon Tech to be reasonably viable for contract award. However, Oregon Tech reserves the right to award a contract on the basis of initial proposal received. Therefore, each proposal should contain the Proposer's best terms from a price and technical standpoint. Following evaluation of the best and final offers, Oregon Tech may select for final contract negotiations/execution the offers that are most advantageous to Oregon Tech, considering cost and the evaluation criteria in this RFP.

TERM OF CONTRACT

The Contract is expected to begin on or about November 1, 2023, with project completion to occur on or before December 15, 2023. Final project billing must occur on or before December 22, 2023. Oregon Tech intends to reserve the right upon thirty (30) days' notice to the Contractor to terminate the Contract for its convenience.

DELIVERY OF PROPOSALS

The complete proposal (including all attachments) must be emailed and must be electronically received by <u>1:00 P.M. PT, October 17, 2023</u>. Email subject line must be "Response to RFP #2023-10." Proposers are encouraged to telephone and confirm electronic receipt of the complete emailed document(s) with the Procurement and Contract Services Office before the above time and date deadline. Proposals delayed or lost by email system filtering or failures may be considered at Oregon Tech' sole discretion.

It is the responsibility of the Proposer to ensure that proposals arrive by the closing date and time. NO

LATE PROPOSALS WILL BE ACCEPTED. Proposals may not be submitted by telephone or fax. Proposals must be e-mailed to:

Email: Purchasing@oit.edu

Proposals will be publicly opened by a designee in the Procurement and Contract Services Office on the Closing Date.

PROJECT BACKGROUND

Oregon Tech is seeking a video, sound, and lighting specialist to help reconfigure a newer Boardroom. Currently the Boardroom CEET248, located in our Center for Excellence in Engineering Technology (CEET) Building. This room/building was built about two years ago and the conferencing technology was completed about one year ago. The room consists of a full wall of outside windows on the south side and west side of the room. LED display technology is mounted on the east wall. Meetings in the room are generally held between 8:00am and 5:00pm. The principal participants in the room face the east and are backlit by the sun coming through the west wall glass. Guest presenters face the west. In addition to the sun, glare from the lake in the west background compounds visual effects. The exterior windows have been recently tinted with 3M Sun Control Prestige 50 film. The room features full-length electric blinds on both the south and west window sides, but these are not permitted to be used in the room as originally intended. The room is electrically illuminated by four existing fixtures which are 600 lumens per foot 1" wide and provide down light only with no up light.

- CEET Boardroom Room 248: Approx. 1425 sq ft.
- Current Video and Sound equipment include the following:
 - o Two AVer tracking cameras.
 - o Two AVer PTZ cameras.
 - Yamaha Adecia microphone ceiling array
 - O Yamaha Adecia audio processor
 - Ceiling Speakers
- Current Lighting equipment include the following:
 - o Four existing fixtures are 600 lumens per foot 1" wide and provide down light only with no up light.

The issue for resolution is how to format and apply the appropriate lighting of the participants facing east from the camera's point of view and to counteract the effect of the intense sunlight. The principal participants are silhouetted due to the sunlight in the background entering through the windows. This issue causes camera tracking issues and poor video images of the participants. Additionally, sound zoning plays a significant role in the camera tracking and the overall quality of the room. Adjustments to the sound including sensitivity and zoning have proven difficult when trying to isolate sound pickup exclusively to the principal participants.

SCOPE OF WORK

Review and optimize the existing lighting, sound, and video aspects of the CEET248 Boardroom, which shall include the following:

Expectations:

- Provide complete and functional studio quality lighting, sound and video performance.
- Each participant at the Board table facing east needs to be well lit with a flattering video image.

- Cameras should track individual speaking participant with minimal camera pan.
- Glare on the current LED video displays needs to be kept to a minimum.
- Blinds on the windows need to be kept open.
- Sound quality should be balanced to highlight each board member and presenting guests.

Deliverables:

- Recommendation on improvements for studio quality lighting, sound, and video, including any necessary equipment upgrades and/or reconfigurations.
- A detailed quote for additional/alternate equipment and installation/configuration cost.
- Installation, configuration coordination and testing of equipment function and performance.
- Testing at various times of the day to examine the effect of changing lighting conditions.
- Training of staff.

Key Project Dates:

- Project completion date: On or before December 15, 2023.
- Final project billing: On or before December 22, 2023.

Proposal:

- The proposal should explain in detail how your company will meet this timeline.
- The proposal should include expedited cost and product selection, including product availability/delivery schedule.

<u>SECTION II – INFORMATION REQUIRED FROM PROPOSERS</u>

PROPOSAL FORM AND CONTENT

Proposals that do not contain all the information requested in this and other sections may be rejected as non-responsive.

Submission Format

- 1. The proposal should be written on standard size (8½" x 11") paper, using generally accessible word processing and document formats conducive to cut-and-paste transfer of information to contracts or other summary documents. MSOffice Suite and Adobe Acrobat documents are preferred.
- 2. Proposers should structure responses as outlined in this RFP. Proposals should be prepared so that responses are specifically addressed in the same order as the requested information identified below and on the Questionnaire. Pages should be numbered consecutively.

File Size Limit

Proposer's submission may not exceed <u>25 MB</u> in file size. This limit cannot be increased, and files of larger size will not be accepted.

REQUIRED PROPOSAL CONTENT

- 1. You must complete the **Bidder/Proposer Non-Discrimination and Oregon Tax Laws** Certification sheet, signed by an authorized company official.
- 2. The proposal must also include the following:
 - a. **Title Page or Cover Letter.** The title page or cover letter should indicate the date, subject, name of the Proposer, address, current telephone number, e-mail address, name and title of the Proposer's contact person as well as a signature of an authorized official with the authority to negotiate and contractually bind the Proposer.
 - b. **Questionnaire.** Complete and specific answers to the Questionnaire for Proposers. Please respond by restating each question and thereafter providing your answer in order beginning with question 1.
- 3. **Summary Statement**. The Proposer may, but is not required to, provide a summary statement as to its qualifications, as well as briefly describe (no more than five hundred (500) words) any special considerations the Oregon Tech should consider.

EVALUATION CRITERIA

Proposals will be evaluated for completeness and compliance with this RFP. Proposals considered complete will be evaluated to determine if they comply with the administrative, contractual, and technical requirements of the RFP. If the proposal is unclear, Proposers may be asked to provide written clarification. **Proposals that do not specifically address the scope of work or do not include the**

complete proposal content may be rejected.

Proposals will be evaluated based on the following criteria and questions outlined in the Questionnaire for Proposers:

1.	Background Information	20 points
2.	Scope of Work	25 points
3.	Cost Summary	25 points
4.	Quality of Proposal	15 points
5.	References Review	15 points

Total Possible: 100 points

SECTION III – QUESTIONNAIRE FOR PROPOSERS

Please submit your responses in order beginning with question 1 by restating the question, then providing your answer. Use additional sheets as necessary. Be specific with names and numbers.

1. Background Information

Description of past experience in the successful completion of similar services for higher education or other public or private sector entities requiring studio quality boardroom audio and video environment. Experience working with Oregon companies preferred. Firms should provide evidence of the successful completion of at least three such projects. Please provide name, address, and current telephone numbers of contact person for such projects.

Identify specific person(s) who would be responsible for the proposed work and include a brief resume for each. Please list references for each person identified including name, address, and current telephone number of an appropriate reference contact person.

2. Scope of Work

Using the Scope of Work as a guide, outline a work plan, with target dates for beginning and completion of essential steps necessary to meet the deadlines.

3. Cost Summary

Pricing and fee schedules should be on an hourly rate and sufficiently descriptive to facilitate acceptance of a proposal. Cost summary should include expedited cost and product selections, including product availability/delivery schedule. Please list the not-to-exceed (NTE) amount you propose for consulting services. Pricing should outline all estimated expenses, such as travel, lodging, printing and mailing, and miscellaneous expenses, which are separately reimbursable.

4. Quality of Proposal

Proposal is fully compliant and responsive. Responses display a thorough understanding of the scope of work and present a complete recommended approach.

5. References Review

Provide three (3) references from clients your firm has served in the past three (3) years, including one (1) client that has newly engaged the firm in the past three (3) years and one (1) long-term client (i.e., over three (3) years). Provide the name, address, and current telephone number of each reference.

<u>SECTION IV – CONTRACT TERMS AND REQUIRED DOCUMENTS</u>

NOTICE OF INTEREST

$\label{eq:RFP} RFP~\#2023\text{-}10$ CEET BOARDROOM - VIDEO, SOUND, AND LIGHTING CONSULTATION

Check One: Yes, this firm will submit a proposal in response to this RFP. Please forward any addenda to the RFP to my attention. No, this firm does not anticipate submitting a proposal in response to this request	
addenda to the RFP to my attention.	
No this firm does not anticipate submitting a proposal in response to this request	7
170, this firm does not anticipate submitting a proposal in response to this request	t.
Comments:	
Signature: Date:	
Name: Title:	
Address:	
City/State/Zip: Phone: ()	
E-mail:	

Please email this Notice of Interest no later than October 13, 2023 at 5:00 P.M. PT to Purchasing@oit.edu.

BIDDER/PROPOSER NON-DISCRIMINATION AND OREGON TAX LAWS CERTIFICATION

RFP #2023-10 CEET BOARDROOM - VIDEO, SOUND, AND LIGHTING CONSULTATION

I, the undersigned, have read all of the terms and conditions of this Request for Proposals, and I understand that if awarded the contract, I and the firm represented herein shall be bound by its terms and conditions and representations made in this response. I certify that the named firm has not discriminated against minority, women, or emerging small business enterprises in obtaining any required subcontracts.

Certified Minority, Women, or Emerging Small Business

	rposes only, please indicate if your firm is an Oregon certified minority, women, or business (check all applicable): DBE MBE WBE ESB
	Certificate of Compliance with Oregon Tax Laws
I, the undersigne	d, (check one):
	nereby certify under penalty of perjury that I am not in violation of any Oregon Tax Laws.
1	nereby certify under penalty of perjury that I am authorized to act on behalf of the firm nerein named and to the best of my knowledge, such firm is not in violation of any Oregon Tax Laws.
Statues (ORS) 32 and 323; the elder	this certification, "Oregon Tax Laws" means a state tax imposed by Oregon Revised 20.005 to 320.150 and 403.200 to 403.250, ORS Chapters 118, 314, 316, 317, 318, 321 orly rental assistance program under ORS 310.630 to 310.706; and local taxes the Oregon Department of Revenue under ORS 305.620.
Business Design Governmenta Limited Liab	<u> </u>
Signature:	Date:
Print Name:	Title:
Firm Name:	
Address:	
City/State/Zip:	Phone: ()
E-mail:	

EXHIBIT A

OREGON TECH SAMPLE CONTRACT

[Please see attached.]